



#### Geoexchange: A Solution **Technology**

- Geoexchange is a proven technology that is here and now!
- Geoexchange is available in the marketplace today

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#### **Brief History of Heat Pumps**

- Basic refrigeration cycle
- Adapted for both heating and cooling in 1930's
- Heavy use of air to air heat pumps in last 30-40 years
- Ground loop concept developed in mid 1970's
- On-going research
  - Installation techniques
  - Efficiency enhancement
  - Rock and soil conductivity studies
- Operational since the late 1970's

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#### **Terminology**

- Ground Source Heat Pumps
- Ground Coupled Heat Pumps
- Ground Connected Heat Pumps
- Geothermal Heat Pumps
- Geoexchange Systems

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#### Types of Geoexchange **Systems**

- Open Loop
- Closed to the Aguifer
- Standing Column Well
- Closed Loop
- Hybrid
- · Water Plus System

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#### Geoexchange Benefits

- · Most energy efficient, lower energy bills
- · Environmentally sensitive (cuts greenhouse gas emissions by 40%)
- Low maintenance costs
- Improved Comfort -- Individual Room Control
- No Air Quality or Fire Safety Issues
- Small Mechanical Room
- Hot Water Production Capability (Free Heating)
- Ice Melting Capabilities
- Peak Power Reduction

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#### Myths of Geoexchange

- New Technology
- Limited Geographically No Available Loop
- Residential Only
- Loops Fail
- Loop Maintenance
- Loop Kills Trees, etc.
- Wear the Dirt Out
- Experimental

- - Too Expensive
  - - Installers
  - Design Too Difficult
  - Ground Overheats
  - Ground Freezes
  - Limited Loop
    - Configurations

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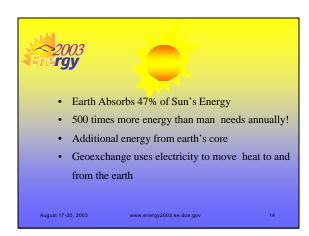
### Government / Utilities Why Geoexchange...

- Reduces System Peaks (0.5 kW/ton)
- Sized for building loads only (air systems increased)
- No coil losses after installation like air systems
- Reduces "heat island effect" (air systems increase it)
- Easy to shut off non-critical zones
- Saves natural gas resources, reduces emissions
- Increases market value of facility
- · Maintains payback when air systems continue to lose

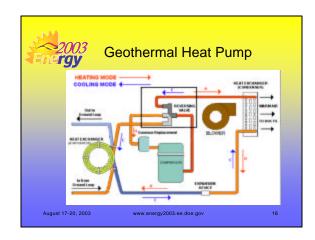
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#### Soil Characteristics

- Soil thermal characteristics are key design factors in design of the earth-exchanger.
- They are:
  - Soil porosity
  - Rock content
  - Depth and cost of trenching and drilling
  - Soil conductivity
  - Soil thermal storage capability
- In general high degree of conductivity & thermal storage perform the best.

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#### Selecting the Team

- Mechanical Engineers with Geoexchange Experience
- Certified Geoexchange Design Professionals
- Experienced Geoexchange Contractors
  - IGSHPA Accreditation
  - Residential and/or Commercial Installations
- Geoexchange Drilling Companies

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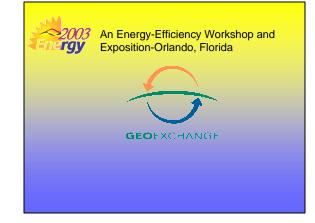
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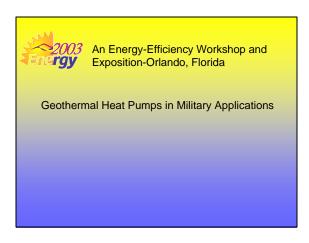
### Geoexchange at 10% of Market

- If geoexchange accounted for 10% of market?!
- 12,058,252.52 MWh saved annually
- 3,987.49 MW demand reduced annually
  - (= 13, 300 MW power plants)
- 2,415,913 tons carbon equivalent eliminated annually
- 1,953,265 cars removed from the road
- 581,136,821 trees planted
- 1,210,702 acres of trees planted
- 8,858,347 tons CO2 eliminated annually
- 32,458,042 barrels of crude oil saved per year (that's 88,926 barrels per day)

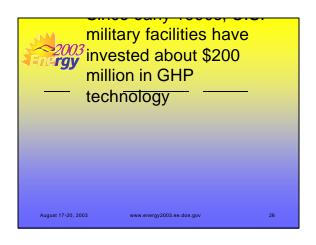
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#### Three primary factors 2003 are motivating military facilities to convert to geothermal heat pumps • Meet energy reduction goals

- Meet greenhous gas reduction goals
- Reduce energy costs
- · Reduce maintenance costs

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**Executive Order 13123** 🔐 (6/3/99) directs all federal agencies to:

- Reduce greenhouse gas emissions
- Improve energy efficiency and reduce energy consumption
- Increase the use of renewable energy

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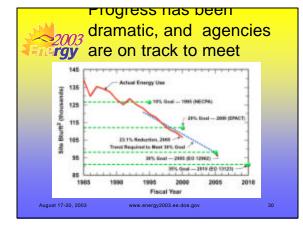
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Executive Order 13123, Section 202: Energy **Efficiency Improvement Goals** 

 Through life-cycle cost-effective measures, each agency shall reduce energy consumption per gross square foot of its facilities, excluding facilities covered in section 203 of this order, by 30 percent by 2005 and 35 percent by 2010 relative to 1985. No facilities will be exempt from these goals unless they meet new criteria for exemptions, to be issued by the Department of Energy (DOE).

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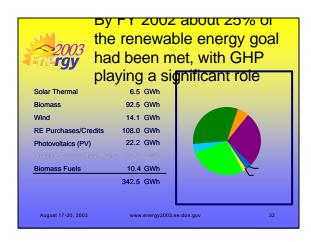


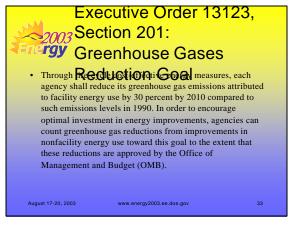
#### Executive Order 13123, Sec. 204: Renewable Energy Each agency shall strive to expand the use of renewable energy within its facilities and in its activities by implementing renewable energy projects and by purchasing electricity from renewable energy sources. The Secretary of Energy recommends that the Federal Government strive to have the equivalent of 2.5 percent of facilities' electricity consumption come from new

renewable energy sources by 2005 (2.5% is about 1400

GWh). August 17-20, 2003

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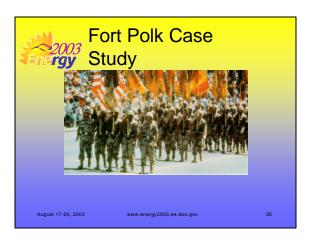




# geothermal heat pumps offer higher efficiency than air

SOURCE ACQUIPMENT air when heating is required, cooler than air when cooling

- Water-source heat pumps more efficient than airsource
  - only moving air on one side
  - refrigerant-to-water heat exchanger
- No defrost cycles (often no electrical resistance heat) at low outdoor temperatures
- Recovered heat can be put to use
- Good part load performance of entire system

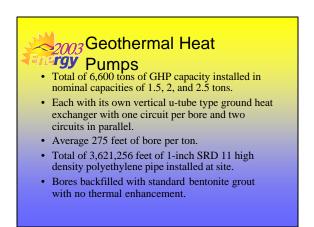


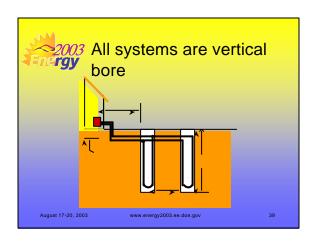
### Scope of Ft. Polk ESPC

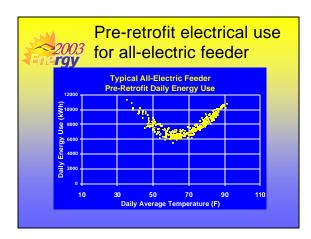
- Entire stock of 4,003 family housing units (1,292 individual buildings).
- Residences range in size from 1,073 to 2,746 square feet (1,393 average).
- 3,243 (or 81%) of residences were served by airsource heat pumps and electric water heaters
- Remainder (761) used gas heat with central air conditioning, and gas-fired water heaters.
- Cooling dominated climate with average 1900 HDD, 2440 CDD (base 65).

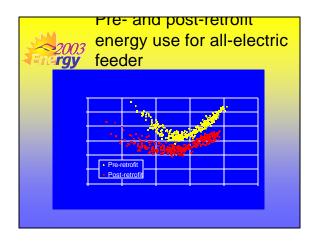
### Energy Conservation

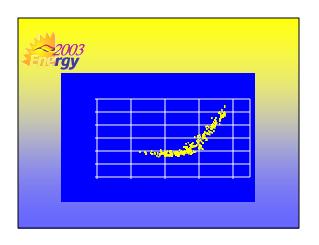
- Retrofits
   Air-source heat pumps and gas/central air systems replaced with GHP in all residences.
- Gas-fired water heaters replaced with electric resistance.
- GHPs included desuperheaters to supplement water heating in 75% of residences.
- Interior/exterior lighting replaced with compact fluorescent lights; some fixtures delamped.
- Low-flow shower heads.
- Attic insulation upgraded as needed in upstairs residences.

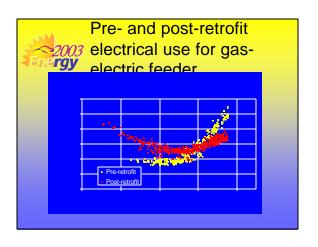












## Summary of savings achieved at Fort Polk

- Electrical energy savings 25.6 million kWh, or 32.4% of annual pre-retrofit electrical energy in a typical year.
- Electrical demand reduction estimated at 6.7 MW, or 40.2% of pre-retrofit demand for peak cooling day during utility peak hour.
- Annual natural gas savings estimated at 260,000 therms.
- As a result of the ESPC, family housing at Ft. Polk is exceeding Federal mandates which direct facilities to reduce energy consumption by 30% over 1985 energy use.





